The University of Tennessee
Institute for Public Service

Connecting people and solutions to improve the efficiency & performance of government & business and increase the prosperity and competitiveness of Tennessee

Herb Byrd, III
The Land-Grant System

- Hatch Act, 1887
- Morrill Acts, 1862, 1890
- Smith-Lever Act, 1914
Why We Exist

The University of Tennessee is

- a land-grant university
- charged with teaching, research and service

We fulfill the service mission for

- Local governments
- Industry
- State government
The University of Tennessee
IPS & UT Strategic Plan

Goal 3: Fostering Outreach and Engagement

Engage members of the UT System community in outreach, engagement and service to improve communities and the quality of life of residents in Tennessee, with emphasis on economic development.
FY2014 Requests for Assistance
Municipal Technical Assistance Service (MTAS)
Established in 1949 TCA 49-9-407
Center for Industrial Services (CIS)
Established in 1963 TCA 49-9-403
County Technical Assistance Service (CTAS)
Established in 1973 TCA 49-9-402
Law Enforcement Innovation Center (LEIC)

Established in 1997 TCA 49-9-408
Naifeh Center for Effective Leadership
Established in 2008 TCA 49-9-409
Delivery Methods

- One-on-one and small group consulting
- Training classes (in person and online)
- Group facilitation
- Information Resources
  - Web sites
  - Publications
    (printed and electronic)
- Customer and program alumni networks
IPS Office Locations

- West – Jackson, Martin and Memphis
- Middle – Nashville, Cookeville and Murfreesboro
- East – Chattanooga, Knoxville, Johnson City and Oak Ridge
- Statewide – Individuals working from home
• FTE range mostly 50-125
• Many reductions around 2008 due to recession
• Mostly staff, some faculty
• Some faculty with tenure track
• Often tied to academic unit
• Funding sources mostly
  – State / university appropriations
  – Fee for service
  – Grants and contracts
FY 2016 Budget
$24M

- Three line-items in the state budget
- Unique funding history with local governments
- Highly leveraged as matching funds for state and federal grants and contracts
- Independent F&A rates
IPS Revenues

THE UNIVERSITY of TENNESSEE
Institute for Public Service
Sources of Funding by IPS Agency

*in thousands of dollars*

<table>
<thead>
<tr>
<th>Agency</th>
<th>State Appropriations</th>
<th>Local Appropriations</th>
<th>Grants &amp; Contracts</th>
<th>Fees and Program Income</th>
<th>Gift &amp; Endowment Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>MTAS</td>
<td>43% $2,951</td>
<td>6% $423</td>
<td>6% $188</td>
<td></td>
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<tr>
<td>CTAS</td>
<td>44% $3,039</td>
<td>36% $1,863</td>
<td>1% $94</td>
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<tr>
<td>CIS</td>
<td>61% $3,143</td>
<td>23% $1,475</td>
<td>23% $2,071</td>
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<tr>
<td>LEIC</td>
<td>1% $52</td>
<td>1% $238</td>
<td>1% $52</td>
<td></td>
<td></td>
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<tr>
<td>Naifeh</td>
<td>44% $2,844</td>
<td>31% $606</td>
<td>31% $606</td>
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FY2015 Impact

Connecting people and solutions to improve efficiency and performance of government and businesses, and increase the prosperity and competitiveness of Tennessee.

28,336 Requests
$817.2 Million
14,886 Participant
16,344 Jobs
279,494 Contacts
Program challenges & opportunities

- State budget limitations
- Competition for clients
- Recruiting and retaining talented, committed staff
- Streamlined structure
- Collaborative culture
- New markets (global, community policing / homeland security, workforce development)
- Increasing educational services, classroom and online
- Developing better metrics
- Leveraging technology
“Leadership, true leadership, is not the bastion of those who sit at the top. It is the responsibility of anyone who belongs to the group. Though those with formal rank may have authority to work at greater scale, each of us has a responsibility to keep the Circle of Safety strong. We must all start today to do little things for the good of others…one day at a time.

Let us all be the leaders we wish we had.”

The future is not some place we are going, but one we are creating. The paths are not found but made, and the activity of making them changes both the maker and destination.

- John Scharr